2018/EVEN/03/11/COM-401/473

PG Even Semester (CBCS) Exam., May—2018

COMMERCE

(4th Semester)

Course No.: COMCC-401

(Strategic Management)

Full Marks: 70
Pass Marks: 28

Time: 3 hours

The figures in the margin indicate full marks for the questions

Answer five questions, taking one from each Unit

UNIT—I

- 1. Define mission. What are the basic elements of a corporate mission? How does mission of an organization vary from goals of the organization?

 4+5+5=14
- **2.** What do you mean by global strategy? Discuss the various modes of international entry strategy from the point of view of an MNC.

 4+10=14

(2)

Unit—II

- **3.** What is environmental profile? Discuss the major components of SWOT analysis with example. 2+12=14
- **4.** Define organizational diagnosis. Discuss the linkage and relationship between organizational appraisal and strategic advantage analysis. 4+10=14

UNIT—III

- **5.** Discuss the various strategic options available at the business level of an organization operating in diversified fields. 14
- **6.** Write notes on any *two* of the following: $7 \times 2 = 14$
 - (a) Retrenchment strategies
 - (b) Corporate restructuring
 - (c) Product portfolio models

UNIT—IV

7. Highlight the strategy components which will be focussed and entertained by a firm operating in an emerging industry.

14

(3)

8. Discuss the various strategies that can be undertaken by a firm operating in a hypercompetiting industry.

14

Unit—V

- **9.** Explain, in detail, the various issues involved in formulating R & D plans and policies. 14
- 10. Write notes on any two of the following:

 $7 \times 2 = 14$

- (a) Strategic control
- (b) Strategic implementation issues
- (c) Production strategies

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