

SCHEDULE FOR ENTREPRENEURS

(Part A-Personal Profile for Entrepreneurs)

1. Name of the Entrepreneur:
2. Address:
3. Age:
4. Sex: Male / Female
5. Marital status: Married / Unmarried / Divorce
6. Religion: Hinduism / Islam / Christian
7. Mother Tongue: Bengali / Hindi / Manipuri / Bishnupriya Manipuri
8. Caste: General / SC / ST / OBC
9. Educational Qualification: (General)

(Part B -Background Information)

10. Occupation of the guardian: Agricultural and Allied Sector / Industry Sector / Trade and Industry Sector
11. Which factors motivated you into the entry of the present business:
 - i. To solve the unemployment problem
 - ii. Desire to get social status
 - iii. Need for financial independence
 - iv. Desire to achieve something
 - v. Influence from EDP
 - vi. Availability of subsidy
12. Types of Unit: Agricultural and Allied Sector / Industry Sector / Trade and Industry Sector

13. Sources of finance (please tick)
- i. Own contribution
 - ii. Borrowed from family member
 - iii. Borrowed from friends / relatives
 - iv. Commercial banks
 - v. Any other sources
14. Type of Organization:
- i. Sole ownership
 - ii. Partnership
15. Mention the reasons for the choice of Present Line of Industry.
- i) Easy to start
 - ii). High growth /Profit chances
 - iii). Previous experiences
 - iv). Technical knowledge
 - v). Any other
16. Are you regularly repaying the loan? Yes / No
- If 'no' specify the reason:
- i. Loss in business
 - ii. Family and self illness
 - iii. Market competition
17. Do you receive the subsidy from the commercial banks? Yes / No
- If 'No' please give the reason.

18. Please indicate growth of the enterprise in the following term.

Sl. no.	Terms	1 st Year	2 nd Year	3 rd Year	4 th Year	5 th Year
1	Production capacity					
2	Production					
4	No. of employees					
5	No. of machines					
6	Turnover					
7	Net profit					

19. Indicate the percentage of profit on investment:

- i) 5 – 10%
- ii) 11 – 15%
- iii) 16-20%
- Iv) 21-25%

20. What are the changes you have made after the establishment of the unit?

- i). Addition of new product
- ii). Deletion of some product
- iii). No changes
- iv). Improvement of existing product
- v). Installation of modern machinery
- vi). Any other

21. Do you think that lack of education acts as barrier in running the business?

Yes / No

If 'yes' specify the nature of problem:

- i. Dealing with the customer
- ii. Dealing with the government officials
- iii. Dealing with the taxation

22. Is power used in your product? Yes / No

23. What percentage of amount requested by you was sanctioned and disbursed by the bank? Put $\sqrt{\quad}$ in appropriate

Amount sanctioned by bank
100% sanctioned
75% to 99% sanctioned
50% to 75% sanctioned
Less than 50% sanctioned

24. Have you received the shortage amount from any other source? Yes / No.

If .yes' what percentage of shortage amount was met from other sources?

25. Name the source you received the shortage from where amount.

- i. Own contribution
- ii. From friend / relative
- iii. From private finance
- iv. Selling property
- v. From money lenders

26. Was the loan made available in time? Yes / No

27. Choose from the following alternatives the attitude of financial institutions towards the entrepreneurs?

- i). Helpful
- ii). Indifferent
- iii). Not helpful

(Part C-Promotional Role Particulars)

28. Did you participate in Entrepreneurship Development Programme (EDP)?

Yes / No

If answer is 'yes' then how you were selected EDP?

- i). Wrote a written test
- ii). Faced by interview
- iii). Received a letter from the Agency conducting it
- iv). Any other

29. Did you receive any follow-up assistance after completion of EDP?

Yes / No

30. Name given below which has organized the programmes in which you have participated:

- i). Commercial banks
- ii). MSME
- iii). DI&CC
- iv). E.T.C
- v). Any other

(Part D- Miscellaneous)

31. Did you receive any subsidy granted to you under the scheme?
Yes / No
If 'no' specify the region-----
32. In your experience of borrowing loan from Commercial Banks did you feel that: - (please tick)?
- a). the time lag for sanctioning the loan was:
- i. Normal
 - ii. Moderately lengthy
 - iii. too lengthy
- b). The repayment period was:
Sufficient / Insufficient
- c). Rate of interest is:
Normal / Moderately high / Very high
- d). Do you feel that recovery procedure is:
Strict / Liberal
- e). In total the services of commercial banks are: -
Very good / Good / Average / Bad
33. Are you facing any problem in your unit related to raw materials: Yes / No.
If 'yes' specify the factors responsible for creating problems of raw materials.
Put(√) mark
- a. Transportation problems
 - b. Strike / bundhs
 - c. Natural Havocs

d. Any other reasons

34. Are you facing any problem in your unit related to marketing: Yes / No.

If 'yes' specify the factors responsible for creating problems to marketing.

Put(√) mark

- a. Lack of knowledge of how to market the product and whom to contact
- b. Heavy competition with big enterprises
- c. Exploitation by middlemen and difficulties in collection dues from credit sale.
- d. Inadequate sales promotion avenues.
- e. Lack of export marketing support.

35. Are you facing any problem in your unit related to transportation:

Yes / No.

If 'yes' specify the factors responsible for creating problems to transportation.

Put(√) mark

36. What is your opinion regarding the performance of your enterprises during the first fives since inception?

- i. High,
- ii. Moderate,
- iii. Low.